

AX Series Advanced Application Delivery Controller Pricing Guide - CONFIDENTIAL

January 1, 2010

AMERICA REGION

Enter your reseller discount to show your discounted price:

0%

AX Series units includes A10's Standard Warranty Service Program. 90 days Phone Support, Software Updates, and Depot HW Repair from date of purchase & product registration (8:30am to 5:30pm Pacific Standard Time), 30 days Advanced Hardware Replacement from date of purchase. Customers must purchase a Support Program to extend Standard Warranty Service.

Product	Ordering SKU	List Price	Production Price	Description	Changes Made
AX 1000	AX1000-010	\$15,995	\$15,995.00	AX Series 1000, 1U, 6GoC, 2 GF	
AX 2000	AX2000-020	\$16,995	\$16,995.00	AX Series 2000, 2U, 8GoC, 2 GF, 4G	
AX 2100	AX2100-020	\$23,995	\$23,995.00	AX Series 2100, 2U, 8GoC, 4 GF, 4G	
AX 2200	AX2200-020	\$39,995	\$39,995.00	AX Series 2200, 2U, 16GoC, 4 GF, 4G, Std. SSL	
AX 2500	AX2500-010	\$24,995	\$24,995.00	AX Series 2500, 1U, 8GoC, 4 GF, 6G	NEW
AX 2600-GC	AX2600-01C	\$39,995	\$39,995.00	AX Series 2600, 1U, 24GoC, 12G	NEW
AX 2600-GF	AX2600-01F	\$41,995	\$41,995.00	AX Series 2600, 1U, 24GF, 12G	NEW
AX 2600-GCF	AX2600-1CF	\$40,995	\$40,995.00	AX Series 2600, 1U, 16GoC, 8 GF, 12G	NEW
AX 3000-GC	AX3000-01C	\$63,995	\$63,995.00	AX Series 3000, 1U, 16GoC, 4 10GF, 12G	NEW
AX 3000-GCF	AX3000-1CF	\$63,995	\$63,995.00	AX Series 3000, 1U, 8GoC, 8 GF, 4 10GF, 12G	NEW
AX 3100	AX3100-020	\$59,995	\$59,995.00	AX Series 3100, 2U, 16GoC, 4 GF, 4G, HP SSL, 2x10G	
AX 3200	AX3200-020	\$69,995	\$69,995.00	AX Series 3200, 2U, 16GoC, 4 GF, 4G, HP SSL, 2x10G	
AX 5100	AX5100-010	\$155,000	\$155,000.00	AX Series 5100, 2U, 8 10GF, 4 GF, 24G	NEW
AX 5200	AX5200-010	\$195,000	\$195,000.00	AX Series 5200, 2U, 16 10GF, 4 GF, 24G	NEW

AX Series Support and Maintenance Pricing Guide - CONFIDENTIAL

Enter your reseller discount to show your discounted price:

25%

Basic Support Plan includes depot hardware repair, advanced hardware replacement for first 30 days after purchase date, firmware software updates and access to technical support through phone services between the hours of 8:30am to 5:30pm Monday to Friday (Pacific Standard Time) with 24 x 7 web support services for the maintenance period purchased.

Product	Ordering SKU	Suggested List Price	Reseller Price	Description	Changes Made
AX 1000 Basic Support - 1 Year	AX1000-010-B85-12	\$1,919	\$1,439.55	Hardware, Firmware 8x5 M-F Tech Support	
AX 1000 Basic Support - 2 Year	AX1000-010-B85-24	\$3,519	\$2,639.18	Hardware, Firmware 8x5 M-F Tech Support	
AX 1000 Basic Support - 3 Year	AX1000-010-B85-36	\$4,958	\$3,718.84	Hardware, Firmware 8x5 M-F Tech Support	
AX 2000 Basic Support - 1 Year	AX2000-020-B85-12	\$2,039	\$1,529.55	Hardware, Firmware 8x5 M-F Tech Support	
AX 2000 Basic Support - 2 Year	AX2000-020-B85-24	\$3,739	\$2,804.18	Hardware, Firmware 8x5 M-F Tech Support	
AX 2000 Basic Support - 3 Year	AX2000-020-B85-36	\$5,268	\$3,951.34	Hardware, Firmware 8x5 M-F Tech Support	
AX 2100 Basic Support - 1 Year	AX2100-020-B85-12	\$2,879	\$2,159.55	Hardware, Firmware 8x5 M-F Tech Support	
AX 2100 Basic Support - 2 Year	AX2100-020-B85-24	\$5,279	\$3,959.18	Hardware, Firmware 8x5 M-F Tech Support	
AX 2100 Basic Support - 3 Year	AX2100-020-B85-36	\$7,438	\$5,578.84	Hardware, Firmware 8x5 M-F Tech Support	
AX 2200 Basic Support - 1 Year	AX2200-020-B85-12	\$4,799	\$3,599.55	Hardware, Firmware 8x5 M-F Tech Support	
AX 2200 Basic Support - 2 Year	AX2200-020-B85-24	\$8,799	\$6,599.18	Hardware, Firmware 8x5 M-F Tech Support	
AX 2200 Basic Support - 3 Year	AX2200-020-B85-36	\$12,398	\$9,298.84	Hardware, Firmware 8x5 M-F Tech Support	
AX 2500 Basic Support - 1 Year	AX2500-010-B85-12	\$2,999	\$2,249.55	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2500 Basic Support - 2 Year	AX2500-010-B85-24	\$5,499	\$4,124.18	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2500 Basic Support - 3 Year	AX2500-010-B85-36	\$7,748	\$5,811.34	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GC Basic Support - 1 Year	AX2600-01C-B85-12	\$4,799	\$3,599.55	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GC Basic Support - 2 Year	AX2600-01C-B85-24	\$8,799	\$6,599.18	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GC Basic Support - 3 Year	AX2600-01C-B85-36	\$12,398	\$9,298.84	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GF Basic Support - 1 Year	AX2600-01F-B85-12	\$5,039	\$3,779.55	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GF Basic Support - 2 Year	AX2600-01F-B85-24	\$9,239	\$6,929.18	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GF Basic Support - 3 Year	AX2600-01F-B85-36	\$13,018	\$9,763.84	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GCF Basic Support - 1 Year	AX2600-1CF-B85-12	\$4,919	\$3,689.55	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GCF Basic Support - 2 Year	AX2600-1CF-B85-24	\$9,019	\$6,764.18	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 2600-GCF Basic Support - 3 Year	AX2600-1CF-B85-36	\$12,708	\$9,531.34	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 3000-GC Basic Support - 1 Year	AX3000-01C-B85-12	\$7,679	\$5,759.55	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 3000-GC Basic Support - 2 Year	AX3000-01C-B85-24	\$14,079	\$10,559.18	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 3000-GC Basic Support - 3 Year	AX3000-01C-B85-36	\$19,838	\$14,878.84	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 3000-GCF Basic Support - 1 Year	AX3000-1CF-B85-12	\$7,679	\$5,759.55	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 3000-GCF Basic Support - 2 Year	AX3000-1CF-B85-24	\$14,079	\$10,559.18	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 3000-GCF Basic Support - 3 Year	AX3000-1CF-B85-36	\$19,838	\$14,878.84	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 3100 Basic Support - 1 Year	AX3100-020-B85-12	\$7,199	\$5,399.55	Hardware, Firmware 8x5 M-F Tech Support	
AX 3100 Basic Support - 2 Year	AX3100-020-B85-24	\$13,199	\$9,899.18	Hardware, Firmware 8x5 M-F Tech Support	
AX 3100 Basic Support - 3 Year	AX3100-020-B85-36	\$18,598	\$13,948.84	Hardware, Firmware 8x5 M-F Tech Support	
AX 3200 Basic Support - 1 Year	AX3200-020-B85-12	\$8,399	\$6,299.55	Hardware, Firmware 8x5 M-F Tech Support	
AX 3200 Basic Support - 2 Year	AX3200-020-B85-24	\$15,399	\$11,549.18	Hardware, Firmware 8x5 M-F Tech Support	
AX 3200 Basic Support - 3 Year	AX3200-020-B85-36	\$21,698	\$16,273.84	Hardware, Firmware 8x5 M-F Tech Support	
AX 5100 Basic Support - 1 Year	AX5100-010-B85-12	\$18,600	\$13,950.00	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 5100 Basic Support - 2 Year	AX5100-010-B85-24	\$34,100	\$25,575.00	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 5100 Basic Support - 3 Year	AX5100-010-B85-36	\$48,050	\$36,037.50	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 5200 Basic Support - 1 Year	AX5200-010-B85-12	\$23,400	\$17,550.00	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 5200 Basic Support - 2 Year	AX5200-010-B85-24	\$42,900	\$32,175.00	Hardware, Firmware 8x5 M-F Tech Support	NEW
AX 5200 Basic Support - 3 Year	AX5200-010-B85-36	\$60,450	\$45,337.50	Hardware, Firmware 8x5 M-F Tech Support	NEW

Gold Support Plan includes depot hardware repair, advanced hardware replacement, firmware software updates and access to technical support through phone service and web 24 hours a day, 7 days a week for the maintenance period purchased.

Product	Ordering SKU	Suggested List Price	Reseller Price	Description	Changes Made
AX 1000 Gold Support - 1 Year	AX1000-010-G247-12	\$3,039	\$2,279	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 1000 Gold Support - 2 Year	AX1000-010-G247-24	\$5,598	\$4,199	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 1000 Gold Support - 3 Year	AX1000-010-G247-36	\$7,598	\$5,698	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2000 Gold Support - 1 Year	AX2000-020-G247-12	\$2,889	\$2,167	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2000 Gold Support - 2 Year	AX2000-020-G247-24	\$5,438	\$4,079	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2000 Gold Support - 3 Year	AX2000-020-G247-36	\$7,648	\$5,736	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2100 Gold Support - 1 Year	AX2100-020-G247-12	\$4,079	\$3,059	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2100 Gold Support - 2 Year	AX2100-020-G247-24	\$7,678	\$5,759	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2100 Gold Support - 3 Year	AX2100-020-G247-36	\$10,798	\$8,098	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2200 Gold Support - 1 Year	AX2200-020-G247-12	\$6,799	\$5,099	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2200 Gold Support - 2 Year	AX2200-020-G247-24	\$12,798	\$9,599	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2200 Gold Support - 3 Year	AX2200-020-G247-36	\$17,998	\$13,498	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 2500 Gold Support - 1 Year	AX2500-010-G247-12	\$4,249	\$3,187	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2500 Gold Support - 2 Year	AX2500-010-G247-24	\$7,998	\$5,999	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2500 Gold Support - 3 Year	AX2500-010-G247-36	\$11,248	\$8,436	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GC Gold Support - 1 Year	AX2600-01C-G247-12	\$6,799	\$5,099	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GC Gold Support - 2 Year	AX2600-01C-G247-24	\$12,798	\$9,599	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GC Gold Support - 3 Year	AX2600-01C-G247-36	\$17,998	\$13,498	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GF Gold Support - 1 Year	AX2600-01F-G247-12	\$7,139	\$5,354	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GF Gold Support - 2 Year	AX2600-01F-G247-24	\$13,438	\$10,079	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GF Gold Support - 3 Year	AX2600-01F-G247-36	\$18,898	\$14,173	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GCF Gold Support - 1 Year	AX2600-1CF-G247-12	\$6,969	\$5,227	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GCF Gold Support - 2 Year	AX2600-1CF-G247-24	\$13,118	\$9,839	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 2600-GCF Gold Support - 3 Year	AX2600-1CF-G247-36	\$18,448	\$13,836	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 3000-GC Gold Support - 1 Year	AX3000-01C-G247-12	\$10,879	\$8,159	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 3000-GC Gold Support - 2 Year	AX3000-01C-G247-24	\$20,478	\$15,359	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 3000-GC Gold Support - 3 Year	AX3000-01C-G247-36	\$28,798	\$21,598	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 3000-GCF Gold Support - 1 Year	AX3000-1CF-G247-12	\$10,879	\$8,159	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 3000-GCF Gold Support - 2 Year	AX3000-1CF-G247-24	\$20,478	\$15,359	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 3000-GCF Gold Support - 3 Year	AX3000-1CF-G247-36	\$28,798	\$21,598	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 3100 Gold Support - 1 Year	AX3100-020-G247-12	\$10,199	\$7,649	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 3100 Gold Support - 2 Year	AX3100-020-G247-24	\$19,198	\$14,399	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 3100 Gold Support - 3 Year	AX3100-020-G247-36	\$26,998	\$20,248	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 3200 Gold Support - 1 Year	AX3200-020-G247-12	\$11,899	\$8,924	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 3200 Gold Support - 2 Year	AX3200-020-G247-24	\$22,398	\$16,799	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 3200 Gold Support - 3 Year	AX3200-020-G247-36	\$31,498	\$23,623	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	
AX 5100 Gold Support - 1 Year	AX5100-010-G247-12	\$26,350	\$19,763	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 5100 Gold Support - 2 Year	AX5100-010-G247-24	\$49,600	\$37,200	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 5100 Gold Support - 3 Year	AX5100-010-G247-36	\$69,750	\$52,313	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 5200 Gold Support - 1 Year	AX5200-010-G247-12	\$33,150	\$24,863	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 5200 Gold Support - 2 Year	AX5200-010-G247-24	\$62,400	\$46,800	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW
AX 5200 Gold Support - 3 Year	AX5200-010-G247-36	\$87,750	\$65,813	Hardware, Firmware 24 M-F Tech Support, Adv Replacement	NEW

Annual Software Support

Software Support includes firmware software updates and access to technical support through phone service for the specified program hours, Web Support for the specified program periods.

Product	Ordering SKU	Suggested List Price	Reseller Price	Description	Changes Made
AX 1000 Basic Software Support	AX1000-010-BSW-12	\$1,600	\$1,200	Basic level software support for one year	NEW
AX 1000 Gold Software Support	AX1000-010-GSW-12	\$2,239	\$1,679	Gold level software support for one year	NEW
AX 2000 Basic Software Support	AX2000-020-BSW-12	\$1,700	\$1,275	Basic level software support for one year	
AX 2000 Gold Software Support	AX2000-020-GSW-12	\$2,379	\$1,784	Gold level software support for one year	
AX 2100 Basic Software Support	AX2100-020-BSW-12	\$2,400	\$1,800	Basic level software support for one year	
AX 2100 Gold Software Support	AX2100-020-GSW-12	\$3,359	\$2,519	Gold level software support for one year	
AX 2200 Basic Software Support	AX2200-020-BSW-12	\$4,000	\$3,000	Basic level software support for one year	
AX 2200 Gold Software Support	AX2200-020-GSW-12	\$5,599	\$4,199	Gold level software support for one year	
AX 2500 Basic Software Support	AX2500-010-BSW-12	\$2,500	\$1,875	Basic level software support for one year	NEW
AX 2500 Gold Software Support	AX2500-010-GSW-12	\$3,499	\$2,624	Gold level software support for one year	NEW
AX 2600-GC Basic Software Support	AX2600-GC-010-BSW	\$4,000	\$3,000	Basic level software support for one year	NEW
AX 2600-GC Gold Software Support	AX2600-GC-010-GSW	\$5,599	\$4,199	Gold level software support for one year	NEW
AX 2600-GF Basic Software Support	AX2600-GF-010-BSW	\$4,200	\$3,150	Basic level software support for one year	NEW
AX 2600-GF Gold Software Support	AX2600-GF-010-GSW	\$5,879	\$4,409	Gold level software support for one year	NEW
AX 2600-GCF Basic Software Support	AX2600-GCF-010-BSW	\$4,100	\$3,075	Basic level software support for one year	NEW
AX 2600-GCF Gold Software Support	AX2600-GCF-010-GSW	\$5,739	\$4,304	Gold level software support for one year	NEW
AX 3000-GC Basic Software Support	AX3000-GC-010-BSW	\$6,400	\$4,800	Basic level software support for one year	NEW
AX 3000-GC Gold Software Support	AX3000-GC-010-GSW	\$8,959	\$6,719	Gold level software support for one year	NEW
AX 3000-GCF Basic Software Support	AX3000-GCF-010-BSW	\$6,400	\$4,800	Basic level software support for one year	NEW
AX 3000-GCF Gold Software Support	AX3000-GCF-010-GSW	\$8,959	\$6,719	Gold level software support for one year	NEW
AX 3100 Basic Software Support	AX3100-020-BSW-12	\$6,000	\$4,500	Basic level software support for one year	
AX 3100 Gold Software Support	AX3100-020-GSW-12	\$8,399	\$6,299	Gold level software support for one year	
AX 3200 Basic Software Support	AX3200-020-BSW-12	\$7,000	\$5,250	Basic level software support for one year	
AX 3200 Gold Software Support	AX3200-020-GSW-12	\$9,799	\$7,349	Gold level software support for one year	
AX 5100 Basic Software Support	AX5100-010-BSW-12	\$15,500	\$11,625	Basic level software support for one year	NEW
AX 5100 Gold Software Support	AX5100-010-GSW-12	\$21,700	\$16,275	Gold level software support for one year	NEW
AX 5200 Basic Software Support	AX5200-010-BSW-12	\$19,500	\$14,625	Basic level software support for one year	NEW
AX 5200 Gold Software Support	AX5200-010-GSW-12	\$27,300	\$20,475	Gold level software support for one year	NEW

Note: If customer did not purchase support at the time of AX Series purchase, and wants to purchase a support program post purchase, only the 1 Year plans are available.

Pricing Details

Support Renewals are the same price as listed above

All pricing subject to change by A10 Networks at any time without notice.